



Ingram Micro helps businesses Realize the Promise of Technology™ by helping them maximize the value of the technology that they make, sell or use. With its vast global infrastructure and focus on cloud, mobility, supply chain services and technology solutions, Ingram Micro enables business partners to operate more efficiently and successfully in the markets they serve.

Ingram Micro delivers a broad and deep spectrum of technology and supply chain services to businesses around the world. Founded in 1979, Ingram Micro's role as a leader and innovator in technology and supply chain solutions has fueled its rise to becoming the 64th-ranked corporation in the FORTUNE 500.

Today, Ingram Micro remains at the forefront of the global technology marketplace, bringing the latest products and services to market and finding new ways to bring value to its customers. The company supports global operations through an extensive sales and distribution network throughout North America, Europe, Middle East, Turkey and Africa, Latin America and Asia Pacific.

CORPORATE ADDRESS

Ingram Micro Inc.
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KEY FACTS

- Ticker symbol: IM (NYSE)
- 2015 revenue: \$43.0 billion
- 2015 net income: \$412 million non-GAAP (GAAP 215 million)¹
- 2015 EPS: \$2.63 non-GAAP (GAAP \$1.37)¹
- 2016 FORTUNE ranking: 64
- Employees: More than 30,000*
- Customers in approximately 160 countries**
- 154 logistics centers worldwide*
- Representing approximately 1,700 suppliers**
- Serving more than 200,000 customers**
- Shipped more than 500 million units in 2015
- 2016 second quarter ended on July 2, 2016

1-(Click [here](#) for GAAP-to-non-GAAP reconciliations)

*As of June 2016

**As reported in the company's 2015 10-K

WHY INGRAM MICRO

PRODUCT & SERVICE PORTFOLIO

Brings to market the largest breadth of products and services for IT, mobility and Cloud

VALUE-ADDED LIFECYCLE SERVICES

Ability to tailor specific solutions for our customers

SUPPLY CHAIN *World-class scalable forward, reverse and logistics services platform*

RELATIONSHIPS + COMMUNITIES

Comprehensive market resource / knowledge for SMB, retail and others

Global Scale & Reach • Operational Efficiencies • Financial Stability • Trust

EXECUTIVE LEADERSHIP

Alain Monié

Chief Executive Officer

William D. Humes

Chief Financial Officer

Paul Bay

Executive VP and Group President, Americas

Ken Beyer

Executive VP, Commerce & Fulfillment Solutions

Larry C. Boyd

Executive VP, Secretary and General Counsel

Nimesh Dave

Executive VP, Global Cloud Computing

Shailendra Gupta

Executive VP, Mobility & Lifecycle Services

Robert J. Laikin

Advisor to the CEO and Government Relations Executive

Gina Mastantuono

Executive VP, Finance

Ramesh Nair

Executive VP and Chief Information Officer

Scott D. Sherman

Executive VP, Human Resources

Mark Snider

Executive VP and Group President, Europe, Middle East, Africa

John Soumbasakis

Executive VP, Business Development and Strategy

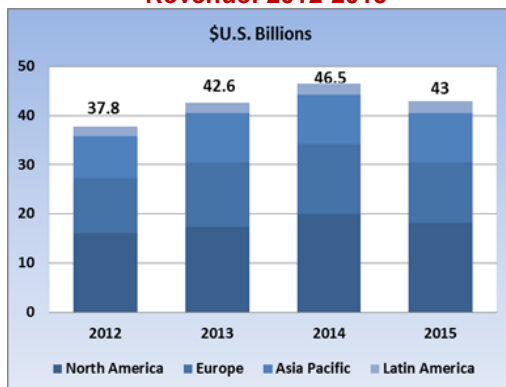
Mike Zilis

Executive VP and Group President, Asia Pacific

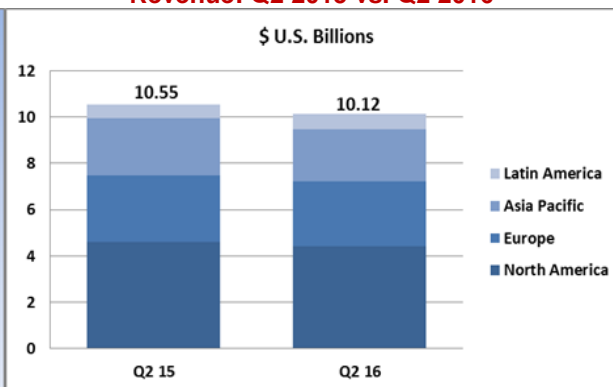
Frank Zhang

Advisor to the CEO

Revenue: 2012-2015



Revenue: Q2 2015 vs. Q2 2016



Q2 2016 FINANCIAL PERFORMANCE

- Overall, performance improved across key profitability metrics from Q1
 - Total sales up 8% over Q1 15, though down 2.6% on an FX-neutral basis versus last year
 - Europe gross to net treatment Europe, exiting low margin North American mobility distribution business negatively impacted Q2 16 growth versus Q2 15
 - Strong gross margin of 7.10%, up 88 basis points over Q2 15, reflecting continued strategic focus on increasing services revenue mix
 - Non-GAAP operating income grew 4% (7% FX-neutral) to \$157 million; non-GAAP operating margin of 1.55% increased 12 basis points over Q2 15²
 - Non-GAAP EPS of 61 cents increased double digits, up 11% (13% FX-neutral), compared with 55 cents in Q2 15²
 - Non-GAAP return on invested capital was 11.1%, highest return in more than two years²

2. (Click [here](#) for GAAP- to-non-GAAP reconciliations)

Corporate Website: www.ingrammicro.com (Locator to global country websites available)

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